

# Joslyn G. Ewart, MEd, CFP<sup>®</sup>, CDFA<sup>™</sup>

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## PROFESSIONAL PROFILE

Joslyn G. Ewart established Entrust Financial, LLC, in 2000. Entrust focuses on assisting financially successful individuals and families, and clients experiencing a financial life transition such as divorce or the death of a spouse. Shortly after becoming a financial representative in 1996, Joslyn realized that understanding and integrating *every* aspect of clients' financial lives was important in helping preserve life-long financial comfort and fulfillment. She completed the College for Financial Planning's Professional Education Program, and passed the CFP<sup>®</sup> Board of Standard's Board Exam to become a CFP<sup>®</sup> practitioner. Experience with providing highly specialized financial analysis for individuals facing divorce led Joslyn to the Institute for Divorce Financial Analysts<sup>™</sup> where she earned the Certified Divorce Financial Analyst<sup>™</sup> credential. Joslyn is a sought after speaker – she motivates and educates her audiences of clients, other professionals, and the community with respect to a variety of disciplines such as asset management, retirement and estate planning, the long-term impact of property settlements in divorce, and charitable giving.

## EDUCATION

Institute for Divorce Financial Analysts, Southfield, MI  
Certified Divorce Financial Analyst<sup>™</sup> Certification Professional Education Program, 2005

College of Financial Planning, Denver, CO  
CERTIFIED FINANCIAL PLANNER<sup>™</sup> Certification Professional Education Program, 1999

Temple University, Philadelphia, PA  
Master of Arts in Education, 1980

University of Pennsylvania, Philadelphia, PA  
PA School Administrator Certificate, 1979

Case Western Reserve University, Cleveland, Ohio  
Bachelor of Science in Music Education, 1974

## PROFESSIONAL DESIGNATIONS/REGISTRATIONS

Institute for Divorce Financial Analysts, Southfield, MI  
Certified Divorce Financial Analyst<sup>™</sup>, 2005

National Association of Securities Dealers (NASD)  
General Securities Principal (Series 24), 2001

National Association of Securities Dealers (NASD)  
General Securities Representative (Series 7), 2000

Certified Financial Planner Board of Standards, Inc.  
CERTIFIED FINANCIAL PLANNER™, 1999

National Association of Securities Dealers (NASD)  
Investment Company Products/Variable Contracts Limited Representative (Series 6), 1996

North American Securities Administrators Association (NASAA)  
Uniform Securities Agent State Law Examination (Series 63), 1996

North American Securities Administrators Association (NASAA)  
Uniform Investment Adviser Law Examination (Series 65), 1996

Insurance Department, Commonwealth of Pennsylvania  
Licensed: Accident & Health Insurance, Life Insurance & Fixed Annuities, Variable Life Insurance & Variable Annuities, 1996

## **EXPERIENCE**

Entrust Financial, LLC  
President 2000 - Present

Lincoln Investment Planning, Inc.  
403(b) Retirement Plan Specialist 1997 - 1999

Temple University  
Consultant for Student Teacher Supervision 1988 - 1989

Philadelphia Public Schools  
Music Teacher, Grades K – 12 1974 - 1996

## **PROFESSIONAL DEVELOPMENT**

*Advanced Tax Considerations in Divorce*, Institute for Divorce Financial Analysts  
*Annuities*, Lincoln Investment Planning  
*Anti-Money Laundering Policies*, Lincoln Investment Planning  
*Are Stocks Still Right for the Long Run?*, Financial Planning Association  
*The Asset Jungle – Managing Cash Flow in Retirement*, Financial Planning Association  
*Basics of Roth 403(b)s*, Lincoln Investment Planning  
*Beneficiary Planning*, Financial Planning Association  
*Best/Worst Ideas for a Client's Retirement Benefits*, Philadelphia Estate Planning Council  
*Best Estate Planning Ideas*, Philadelphia Estate Planning Council  
*Breaking Up is Hard To Do: The Dollars and Sense of Divorce*, Financial Planning Association  
*Brokered CDs*, Lincoln Investment Planning  
*Business Valuation*, Institute for Divorce Financial Analysts  
*Case Law Update*, PA Institute of Certified Public Accountants

*CFP Code of Ethics & Professional Responsibility*, Center for Continuing Education  
*Charitable Estate Planning with Retirement Assets*, Philadelphia Estate Planning Council  
*Charitable Foundations – Tax & Legal*, Financial Planning Association  
*Charitable Planning & Intergenerational Business Transfers*, Jewish Federation  
*Charitable Planning with Closely Held Entities*, Philadelphia Estate Planning Council  
*Collaborative Divorce*, Collaborative Affiliates Training  
*Collaborative Practices in Divorce*, Institute for Divorce Financial Analysts  
*Communicating with the Public*, Lincoln Investment Planning  
*Compliance Responsibilities*, Lincoln Investment Planning  
*Consulting Services*, Financial Planning Association  
*Deferring Capital Gains and Other Tax Strategies*, Financial Planning Association  
*Divorce Planning: Breaking Up is Hard to Do*, Financial Planning Association  
*Educational Savings Plans*, Lincoln Investment Planning  
*The Effective Litigation Team*, PA Institute of Certified Public Accountants  
*Enhancing Your Clients Portfolios with Real Estate*, Financial Planning Association  
*Entity vs. Personal Goodwill*, PA Institute of Certified Public Accountants  
*Equity Index Annuities*, RegEd, Inc.  
*Estate Planning*, Lincoln Investment Planning  
*Estate Planning and Divorce*, Philadelphia Estate Planning Council  
*Ethics*, Lincoln Investment Planning  
*Fair and Equitable Asset and Liability Division*, National Business Institute  
*Family Law, Family Wealth, and Financial Planning*, A. Momjian and C. McFadden  
*Financial and Estate Planning: Non-Traditional Families*, Financial Planning Association  
*Financial Aspects of Divorce*, Institute for Divorce Financial Analysts  
*FinPlan Divorce Planning Software*, FinPlan  
*529 for Estate Planners*, Philadelphia Estate Planning Council  
*Forensic Accounting and Valuation in Divorce*, National Business Institute  
*Forensic Accounting Aspects of Divorce*, Institute for Divorce Financial Analysts  
*Getting at the Heart of Charitable Giving With Your Clients*, Temple University  
*Giving Well is the Best Revenge*, Philadelphia Estate Planning Council  
*Health Care Coverage and COBRA*, Institute for Divorce Financial Analysts  
*How to Be an Effective Expert Witness*, PA Institute of Certified Public Accountants  
*How to Find Assets, Income, Fraud*, PA Institute of Certified Public Accountants  
*How to Review QDROs*, Institute for Divorce Financial Analysts  
*Integration of Investment Planning with Estate Planning*, Philadelphia Estate Planning Council  
*IRA Distribution Planning: Strategies and Pitfalls*, Financial Planning Association  
*IRA Rollovers*, Philadelphia Estate Planning Council  
*Legal Process of Divorce*, Institute for Divorce Financial Analysts  
*Legislative Updates*, Lincoln Investment Planning  
*Living Wills from a Doctor's Perspective*, Philadelphia Estate Planning Council  
*Long-Term Care Insurance*, RegEd, Inc.  
*Margin Accounts*, Lincoln Investment Planning  
*Monetary Policy, Stability through Change*, Philadelphia Estate Planning Council  
*Mutual Fund Suitability*, Lincoln Investment Planning  
*The New Retire Mentality*, Financial Planning Association  
*Opportunism after the Apocalypse*, Financial Planning Association  
*QDRO Key Concepts and Drafting*, Institute for Divorce Financial Analysts  
*Recent Wealth Transfer Tax Developments*, Philadelphia Estate Planning Council  
*Replacements 1035 Exchanges and Mutual Fund Switches*, RegEd, Inc.  
*Restoring Market Integrity: Ethics in Financial Markets*, Philadelphia Estate Planning Council  
*Retirement and Pension Issues*, National Business Institute  
*Reverse Mortgages and Financial Planning*, Financial Planning Association

*RIA Code of Ethics*, Lincoln Investment Planning  
*Roth IRAs*, Lincoln Investment Planning  
*Separate Accounts vs. Mutual Funds*, Financial Planning Association  
*Social Security Planning*, Financial Planning Association  
*Split-Dollar Arrangements after the Notices*, Philadelphia Estate Planning Council  
*Stock Options*, Institute for Divorce Financial Analysts  
*Stock Options, Retirement, and Divorce*, Institute for Divorce Financial Analysts  
*Tax Issues*, PA Institute of Certified Public Accountants  
*Tax Matters and Ramifications in Divorce*, National Business Institute  
*U.S. Economic and Market Cycles*, Philadelphia Estate Planning Council  
*Variable Annuity Optional Living Benefits*, American Skandia University  
*What Expectations are Built into the Bond Market?*, Financial Planning Association  
*What Happens When All Your Planning Doesn't Work?*, Philadelphia Estate Planning Council  
*Working as the Neutral: Alternative Dispute Resolution*, Institute for Divorce Financial Analysts  
*Working More Effectively with Widow Clients*, Financial Planning Association  
*Works of Art & Other Items of Tangible Personal Property*, Philadelphia Estate Planning Council

## **CONSULTING**

Executive Service Corp – Delaware Valley  
Strategic Consultant, 2004 – present

Lincoln Investment Planning, Inc.

401(k) Plan and Benefits Planning, 2004 – present

Technical review corporate 401(k) plan including suitability of mutual fund menu, 2004

Employee Financial Planning and Retirement Planning Seminars, 2001, 2002, 2003

The Philadelphia Foundation

Seminar development, Women and Philanthropy, 2005

Temple University Planned Giving Advisory Council

Promotion of Charitable Giving opportunities, 2002 - present

Seminar development, Psychology of Women and Money, 2005

Seminar development, Technical Review of Charitable Giving Tools, 2004

Strategic Planning, 2003

Wealth Preservation Seminar Series development, 2002

## **HIGHLIGHTS OF EXPERIENCE**

- Comprehensive wealth planning services to individuals and families.
- Divorce financial analysis for family law attorneys and clients. Particular emphasis on the potential long-term impact of property settlement decisions.

- Development of Wealth Planning Seminars which emphasize strategies for Preservation, Protection, Accumulation, Leverage, Distribution, Charitable Giving, and Divorce-Related Financial Issues.
- Presentation of Seminars to Delaware Valley financial advisors and attorneys, Temple University alumni and friends, and the public.
- Financial consultant to employees with respect to 401(k) and benefits choices.
- Extensive experience with Defined Contribution and Defined Benefit pension plans.
- Frequent guest on local TV shows.
- Author of *CONVERSATIONS*, a bi-monthly business column.

## PRESENTATIONS/APPEARANCES

Presenter for annual Collaborative Family Law training, November, 2006.

Divorce Financial Planning presentation: Collaborative Family Law Affiliates, September, 2006.

CN8 Money Matters Today guest appearance: *Money Personalities*, June, 2006.

Seminar presented to financial advisors of the Financial Planning Association: *Let's Call The Whole Thing Off!*, April, 2006

Seminar presented to attorneys and financial advisors: *Let's Call The Whole Thing Off!*, October, 2005. Presented to TimoneyKnox, LLP, Lincoln Investment Planning, Inc., Women in the Law Committee: Montgomery County Bar Association.

CN8 Money Matters Today guest appearance: *Financial Impact of Divorce*, September, 2005

Kiplinger's Personal Finance, *Reap the Rewards of Retirement*, July, 2005

Financial Advisor Magazine, *Changing Course*, May, 2005

Temple University Seminar for attorneys and financial advisors, presenter: *Women - The New Decision Makers*, April, 2005

Rotary International Seminar, presenter: *Securing Your Family's Financial Future*, April, 2005

CN8 Money Matters Today guest appearance: *When to Start Those Financial Conversations*, March, 2005

CN8 Money Matters Today guest appearance: *Financial Planning for the Sandwich Generation*, November, 2004

WB17 News guest appearance: *Economic Consequences of the Election*, November, 2004

Fox 29 Good Day Philadelphia guest appearance: *Children and Money*, July, 2004

WB17 News guest appearance: *Going to College*, July, 2004

CN8 Money Matters Today guest appearance: *Planning Your Wedding*, June, 2004

Temple University Seminar for attorneys and financial advisers, presenter: *Getting at the Heart of Charitable Giving*, April, 2004

CN8 Money Matters Today guest appearance: *Divorce and Money*, March, 2004

WHYY television appearance: *Retirement Planning Public Awareness*, January, 2004

Main Line Chamber of Commerce, presenter: *Beyond Prince Charming: Do You Know Where The Money Is?* March, 2003

CN8 Money Matters Today guest appearance: *Women and Money*, February, 2003

WHYY television appearance: *Financial Planning Public Awareness*, February, 2003

Temple University Series: *Wealth Preservation*, presented in Conshohocken, Great Valley, and Amber, Pennsylvania, 2002

Seminar Series: David Bach's *Smart Women Finish Rich*, presented in Jenkintown, Wayne, Bala Cynwyd, and Fort Washington, Pennsylvania, 2000

## CONTRIBUTIONS

Main Line Life newspaper Business section, 2006:

- . *Fulfillment of Your Aspirations*
- . *Pension Protection Act of 2006*
- . *Education Pays*
- . *Money Talks*
- . *Taking Stock*
- . *Roth Ira: Trick or Treat*
- . *Divorce Primer for Business Owners*

Kiplinger's Personal Finance, July, 2005

*Reap the Rewards of Retirement*

FINANCIAL ADVISOR, May, 2005

*Changing Course*

The Philadelphia Inquirer, November, 2004

*Experts Tackle Readers' Retirement Questions*

Kiplinger.com, "Ask Kim" Column, January, 2004

*Should You Pre-pay Your Home Mortgage?*

The Philadelphia Inquirer, January, 2003  
*Stimulus Plan is Greeted with Praise and Disgust*

The Philadelphia Inquirer, November, 2002  
*Answering Readers' Questions About Retirement*

## **PUBLICATIONS**

Main Line Today, January, 2006  
*Save For College*

Main Line Life, Business Trends, February, 2004  
*Financial Planning – The Key to Success*

The Pennsylvania Administrator, September 2003  
*Wealth Preservation, Me?*

## **PROFESSIONAL MEMBERSHIPS**

Collaborative Family Law Affiliates  
Member 2005 - present

Financial Planning Association  
Member, 2001 – present  
Vice President, Public Awareness, 2004  
Secretary, 2005  
Board of Directors, 2003 – 2006

Financial Services Institute  
Member 2006

Institute for Divorce Financial Analysts  
Member, 2004 - present

Main Line Chamber of Commerce  
Member, 2002 – present  
Board of Directors, 2004 – present  
Member Value Committee, 2002, 2003  
Chairwoman, Ambassador Committee, 2004  
Chairwoman, Red Carpet Dinner, 2005, 2006

Philadelphia Estate Planning Council  
Member, 2002 – present  
Social Committee, 2003 – 2004

Rotary International – Rotary Club of Ardmore  
Board of Directors, 2004-2005  
Secretary, 2004-2005  
Member, 2002 – 2006

Temple University Planned Giving Advisory Council  
Member, 2002 – present  
Planning Committee, 2004  
Chairwoman, Planning Committee, 2005

### **AWARDS/RECOGNITION**

Rotary International Guy Gundaker Fellow Exceptional Service Award, 2003

Rotary International Paul Harris Fellow, 2004

Achievement of Lincoln Investment Planning, Inc., President's Club Award, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006.

### **CHARITABLE INTERESTS**

National Trust for Historic Preservation

Philadelphia Museum of Art

Philadelphia Orchestra

Rotary International

Smithsonian Institute

Temple University Alumni Association

Temple University Esther Boyer College of Music

CRR:6079

November, 2006